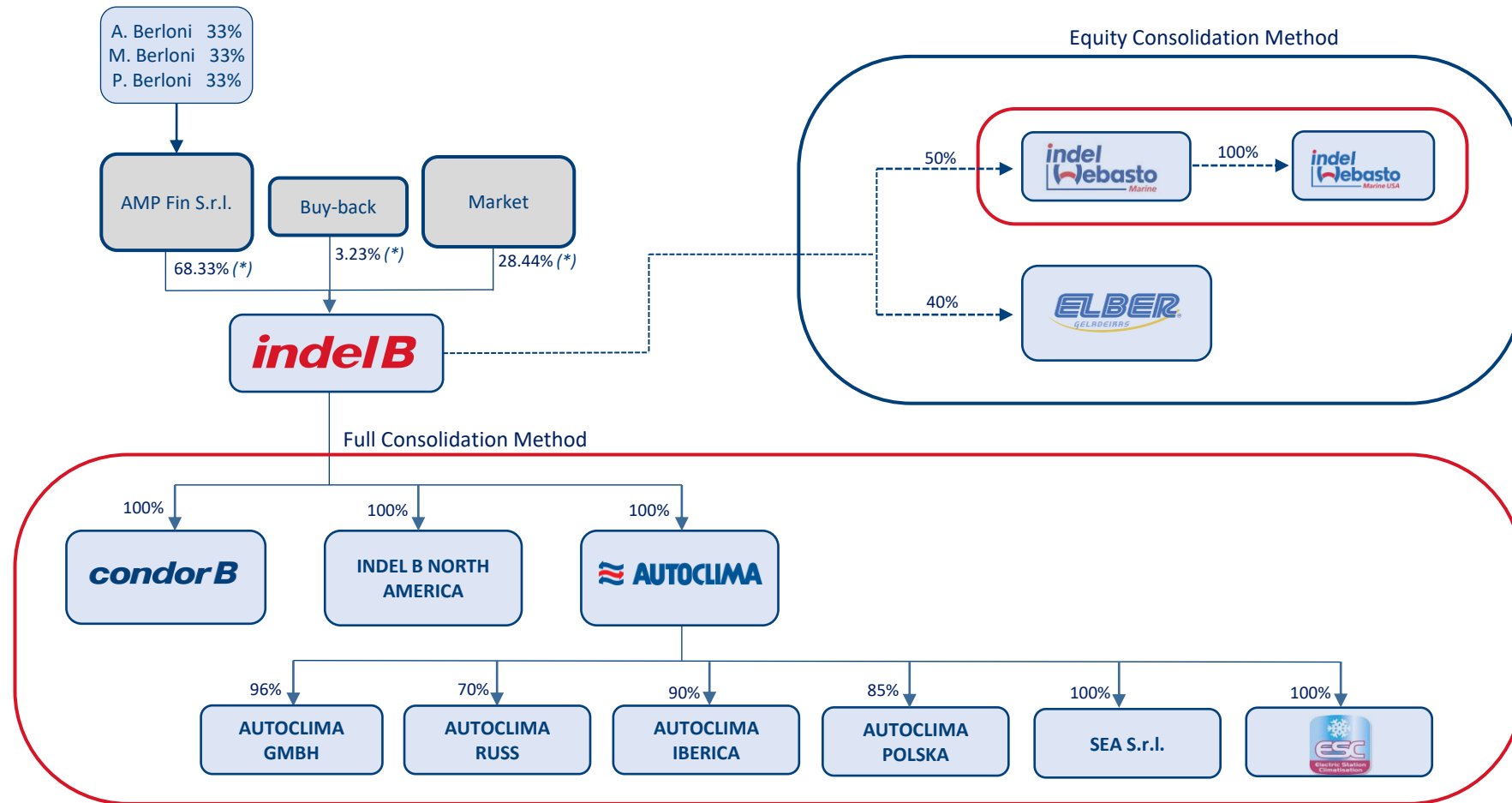




**9M 2022 CONSOLIDATED SALES  
REVENUES**  
28 OCTOBER 2022

***indelB***

# GROUP STRUCTURE

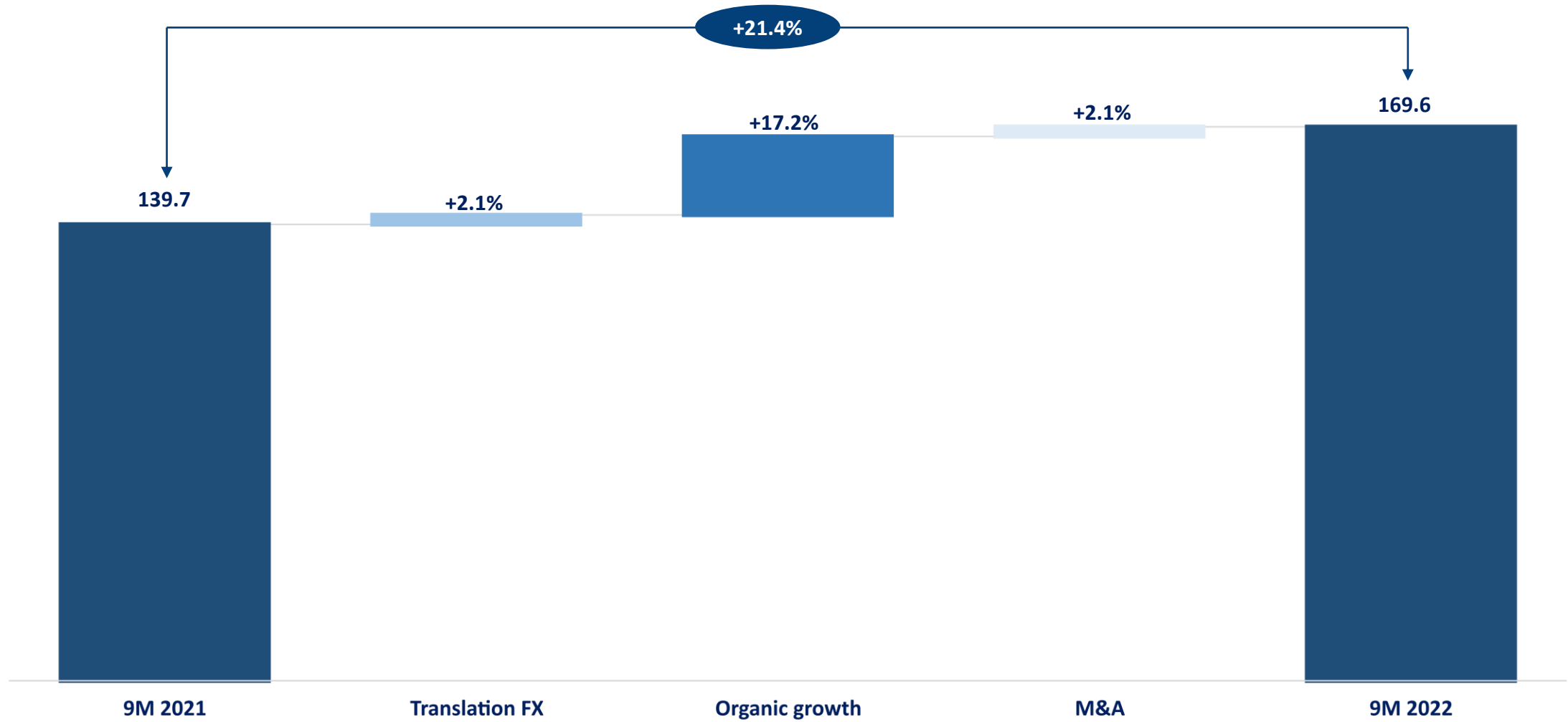


Note: ESC has been acquired on January 18<sup>th</sup>, 2021 – SEA S.r.l. has been acquired on May 10<sup>th</sup>, 2021

(\*) data updated to October 21<sup>st</sup>, 2022

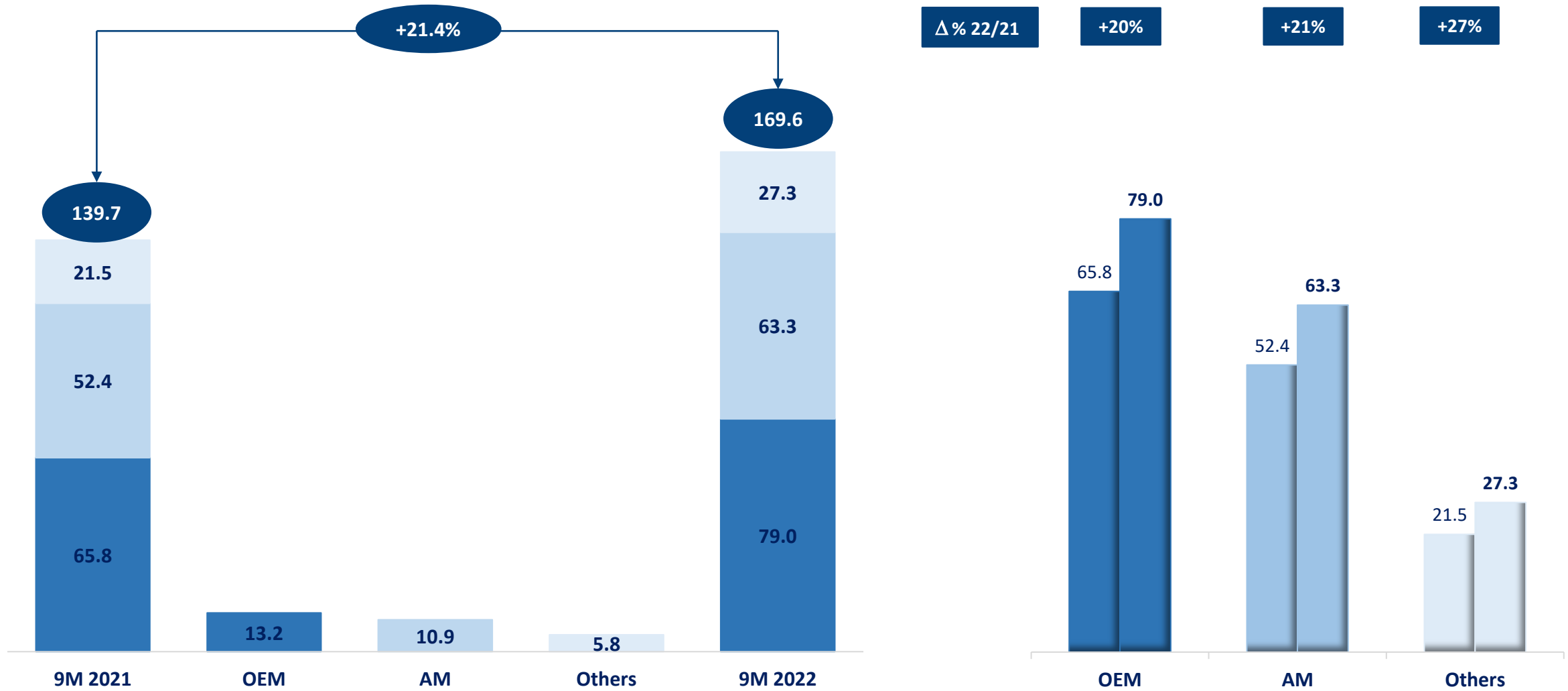
# 9M 2022 SALES

(€ mln)



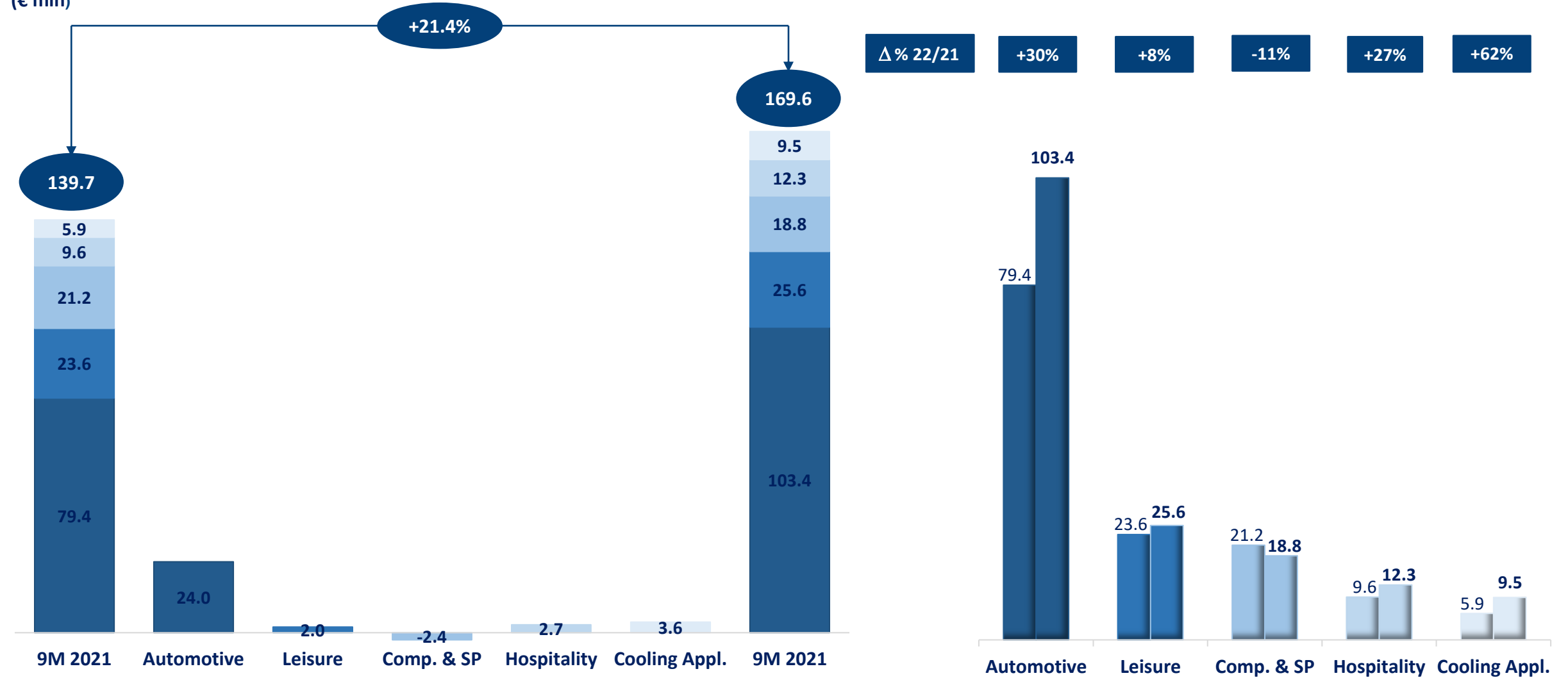
# 9M 2022 SALES BY CHANNEL

(€ mln)



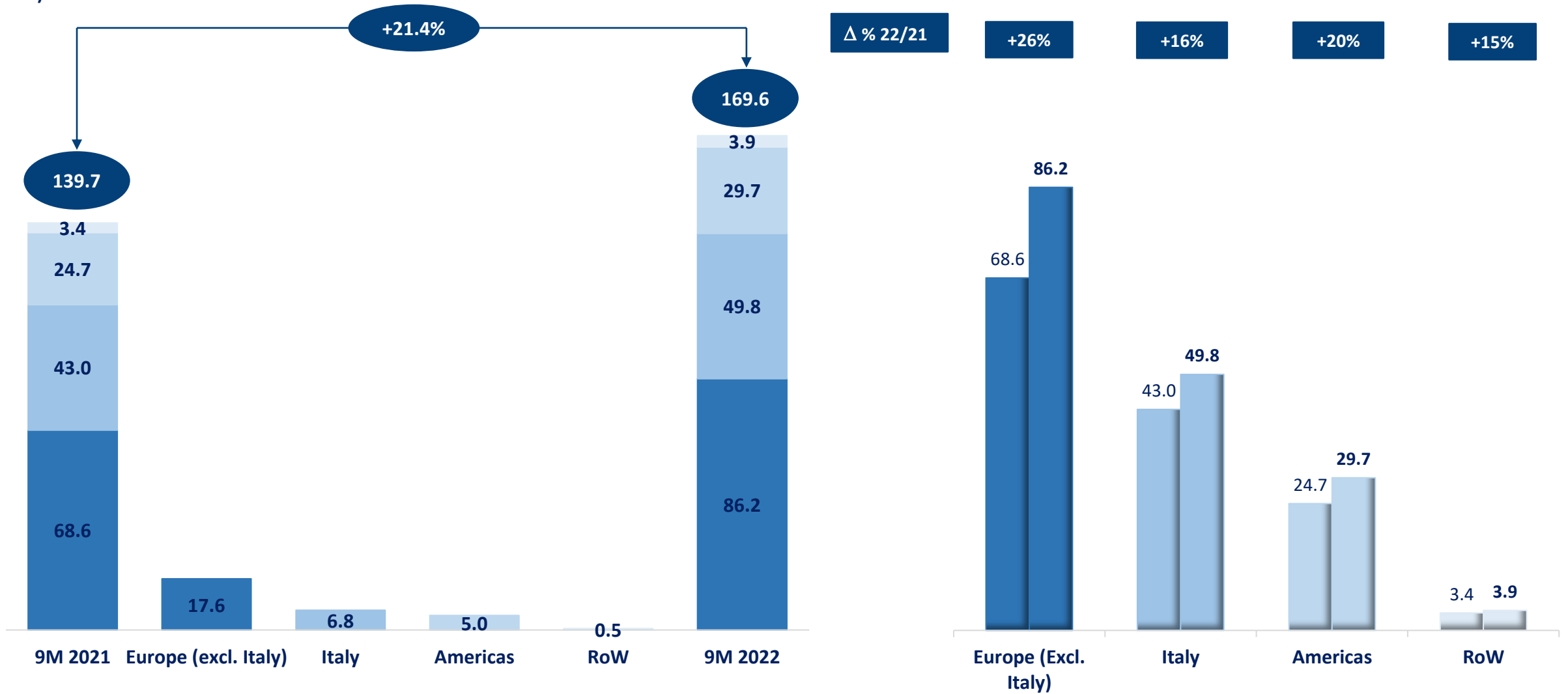
# 9M 2022 SALES BY MARKET

(€ mln)



# 9M 2022 SALES BY REGION

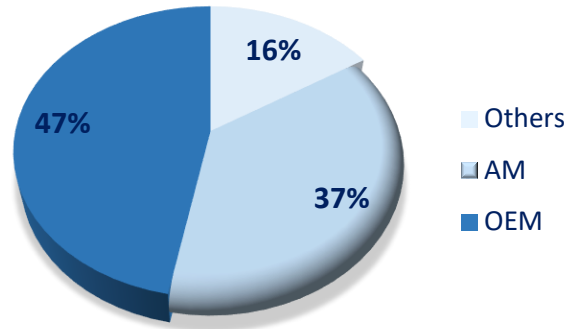
(€ mln)



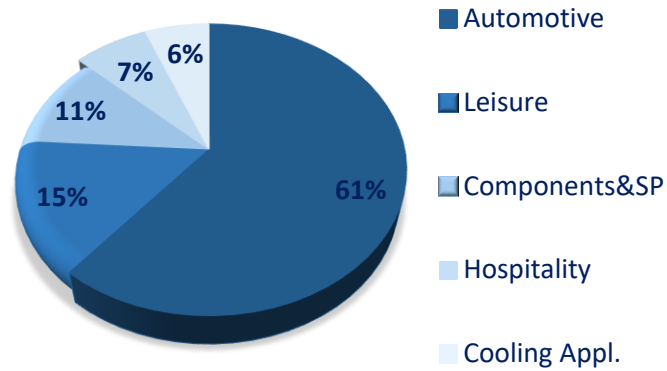
# SALES - BREAKDOWN

## 9M 2022

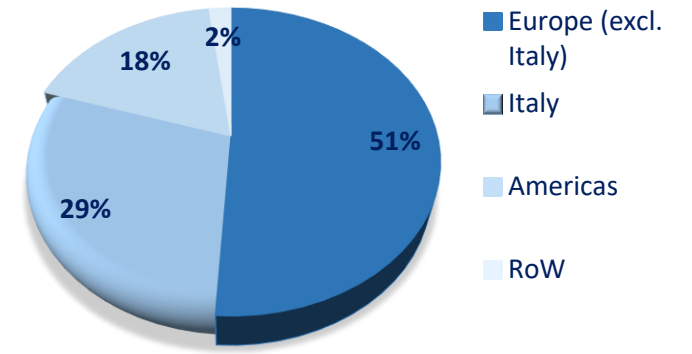
BY CHANNEL



BY MARKET

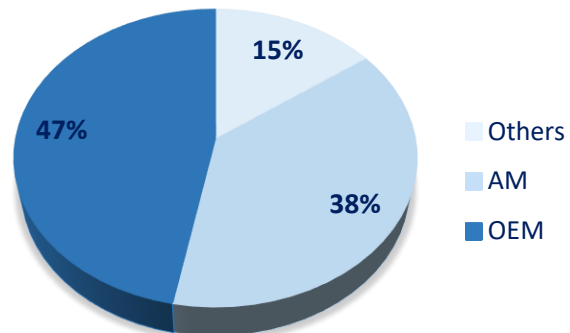


BY REGION

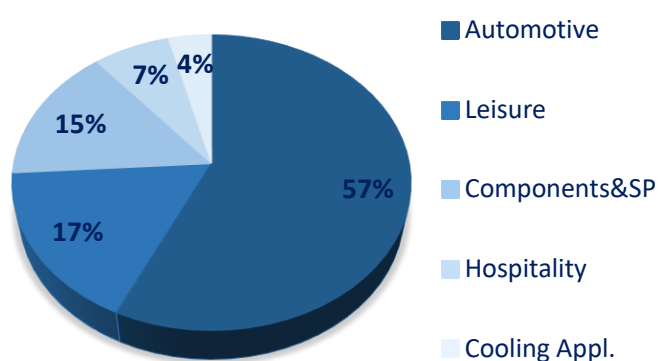


## 9M 2021

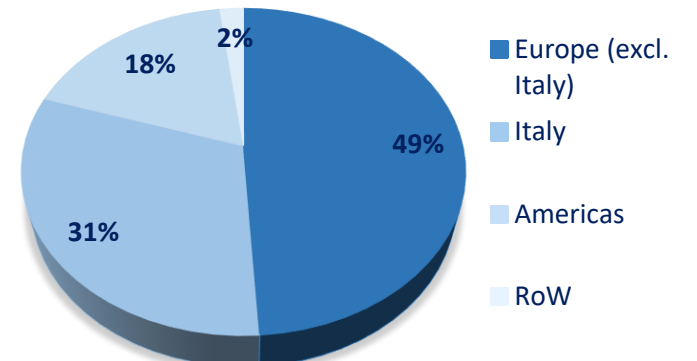
BY CHANNEL



BY MARKET

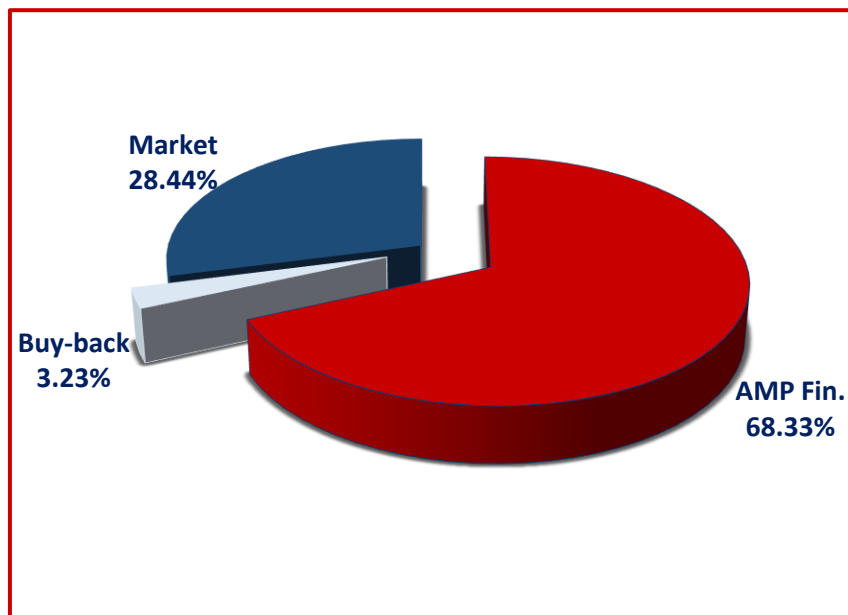


BY REGION



## Shareholding Structure

(situation updated as of October 21<sup>st</sup>, 2022)



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